



Project Development Handbook

The Project Development Handbook provides tips and links to resources to help your company develop a project in emerging markets.

The project development phase of the infrastructure project life cycle usually requires the least amount of investment. It is where the risk is highest, and, in developing countries, it is where there is often the least amount of expertise. This guide provides an overview of the steps that need to be addressed in project development, such as identifying:

- candidate projects
- project scope and screening
- local partners
- project pre-feasibility and feasibility
- co-development partners
- risks related to contracts (and how to mitigate them)
- financing options

This guide also provides practical tips and examples of the types of support that are available at each phase of development.

Climate finance

In developing markets, project development is considered a high-risk activity. Funding entities (such as international financial institutions and development finance institutions) have put resources in place to:

- support project development
- bolster pipelines of potential projects

Climate-focused support is available at all stages of the development cycle, depending on the market and the type of project. The Climate Finance Team at Global Affairs Canada helps Canadian firms access funding from these entities. This makes it easier for Canadian firms and helps them reduce the risks associated with developing projects in emerging markets.



Connect with us

The Canadian Trade Commissioner Service will provide you with on-the-ground intelligence and practical advice on foreign markets to help you make better, timelier and more cost-effective decisions to achieve your goals abroad.

We can help by...

- providing qualified contacts
- introducing potential partners
- assessing market potential of a climate solution project
- identifying the best strategies and practices for accessing funds
- sharing upcoming opportunities

To get your copy of the Project Development Handbook, please contact the Climate Finance Team at TCSclimatefinance@international.gc.ca.

For more information, please consult:
Canada.ca/TCS-Climate-Finance

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